

PRESIDENT'S MESSAGE

Dear Valued Clients,

Welcome to the Fall edition of our newsletter. It's been a busy year at WRG, and we are excited to share the latest updates with you. First, please join us in welcoming our newest UNITRI Managed Services for Core hosting client, North Star Community Credit Union of Maddock, North Dakota, along with our latest UNITRI FICS hosting client, Argent Federal Credit Union of Chester, Virginia. We are also excited to welcome four new Tellerly clients—Knoxville TVA Employees FCU of Knoxville, Tennessee, Certified Federal Credit Union of El Monte, California, DATCU of Corinth, Texas, and SESLOC Federal Credit Union of San Luis Obispo, California. To all our newest clients—thank you for placing your trust in WRG!

We are proud to also announce that Corelation KeyStone credit unions can now deploy KeyStone hosting in WRG's private cloud infrastructure using Red Hat Linux on HP host clusters. We are also excited to share that compatibility testing of Tellerly on Verifone M440 multimedia terminals has been completed. Tellerly clients can now deploy Verifone's next generation of POS terminals at their teller line.

We're continuing to expand our pool of talent with the recent addition of two new network engineers and one production infrastructure engineer to our team. In this edition, for the team member focus we highlight WRG Web Consultant Hank Choi, who has worked diligently behind the scenes providing website development, design, communications, and digital content marketing for the past seven years. We also share news about WRG's recent industry conference appearances.

Above all, we recognize that our credit union clients are the heart of everything we do here, and we could not maintain our legacy of innovation and service without your continued loyalty and support. Thank you for your partnership!



Sincerely,

Dave Cerwinski

dcerwinski@wescomresources.com

PRODUCT SPOTLIGHT

WRG OFFERS CORELATION KEYSTONE HOSTING ON RED HAT LINUX

WRG is working with Corelation to deploy KeyStone hosting in our private cloud environment, using Red Hat Linux on HP ESXi hosts. New converting clients to KeyStone are now being deployed in Red Hat. And soon, existing WRG clients will be able to migrate from WRG's IBM AIX infrastructure to Red Hat Linux. At this time, there are no plans to sunset WRG's existing IBM environment – clients are free to remain on that platform.



IN OUR COMMUNITY

At WRG, we're committed to building the SoCal community. Over the summer, WRG team members pitched in for the Wescom Foundation's annual Backpack Drive.

Wescom Credit Union and WRG team members assembled and donated a total of 257 backpacks to two local community groups: MEND (LA County) and Thomas House Family Shelter (Orange County).



WELCOME NEW CLIENTS



Maddock, ND
\$468 Million
22,811 Members



Chester, VA
\$426 Million
28,245 Members



El Monte, CA
\$796 Million
60,659 Members



Corinth, TX
\$1.58 Billion
106,475 Members



Knoxville, TN
\$4.06 Billion
269,922 Members



San Luis Obispo, CA
\$1.23 Billion
57,881 Members

WEBINAR

WRG 2023 ANNUAL BUSINESS REVIEW

Register now for our 60-minute live webcast, in which members of our team will recap 2023's results and highlights, and offer a preview of our exciting plans and goals for 2024. **This is not one to miss!**

THE DETAILS

When: Tuesday, December 5th at 10am PDT/1pm EDT

What: 2023 Annual Recap and Plans for 2024

Hosted by: WRG's team

How long: 1 hour

[REGISTER TODAY](#)

SEE YOU AT THE CONFERENCE!

WRG took our show on the road this spring, and we enjoyed seeing you at industry events across the country, including the SymCentral and SymEast conferences, Corelation's 12th Annual Client Conference, and the FICS Annual Users Conference.

Kerry Schiappa and Tommy Truong of Wescom Credit Union and WRG spent a little time with Corelation, Inc. founder John Landis and Eben Maat. Thank you to everyone who stopped by the booth to say hello—we had a great time at the 12th Annual Client Conference!

BUILDING OUR TEAM

Wescom Credit Union's annual SuperSTAR event was built on a "Camp Wescom" theme. Though we did not actually go camping, it was fun to take some time out of a local staff meeting to pretend that we were camping – outside our Anaheim Operations Center.



EMPLOYEE SPOTLIGHT

HANK CHOI, WEB CONSULTANT

Hank Choi has worked as a Web Consultant with Wescom Resources Group for over seven years. In this role, Hank supports WRG in its mission to deliver integrated solutions by providing website development, design, communications, digital content marketing, and project management services.

"I began my journey with Wescom Resources Group in February 2016," Hank says, "supporting the company's digital content marketing objectives in web development and search engine optimization."

Over time, Hank's role with WRG expanded, as he leveraged his professional background with managing agile software development life cycle projects in support of the Company's digital transformation vision and goals.

More recently, Hank has taken on additional responsibilities at WRG.

"My current role entails facilitating digital content marketing initiatives, web development, and web design consulting," Hank adds. "I help manage WRG's content marketing workflows and provide development and design support for the website."

When asked what he most enjoys about working at WRG, Hank doesn't hesitate, focusing on the deep relationships he's developed throughout the organization.

"The most rewarding aspect is collaborating with the people on the WRG team itself," Hank says. "I enjoy working with the knowledgeable, personable, and diligent professionals at WRG, and consider it a privilege to be part of such a great team of experts."

One of Hank's favorite memories is of a dinner he shared with WRG's President, Dave Cerwinski, and Director of Products & Administration, Mark Monsees, early in his tenure.

"We went to a local Korean barbecue establishment for introductions and work agenda discussions," Hank recalls. "I remember feeling glad that I was getting to know new partners with whom I would have the opportunity to work with toward shared success. Years later, my gratitude has only deepened as I reflect on how fortunate I am to work alongside such a strong, talented team at WRG."

A soft-spoken, hard-working optimist, Hank has a positive message to share with his colleagues and WRG's clients.

"To my fellow WRG team members: I would like to convey my thanks and encouragement to continue being the awesome team that you are. To WRG's clients: you are in good hands with WRG's team of solid, trustworthy, dependable data management experts who invest in their clients' success and security," Hank says.

